

30

years of experience

3,000+

customers

30

employees

3,000+

orders per year

30,000+

articles in stock

30+

European manufacturers as partners

WE RELY ON STRONG CONNECTIONS.

### Our partners

We are proud of our long-standing and close connections with our partners. Our products are exclusively from renowned manufacturers in Europe – this guarantees quality and reliability.


You can find more partners at [www.flowtec.at](http://www.flowtec.at)

Flowtec

Flowtec

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**Connections  
that last.**

# Connections that last.



Flowtec is a leading supplier of high-quality industrial valves for all industries as well as systems, machines and components for the pulp and paper industry.

The company was founded in 1999 and has been part of the Swedish industrial group Indutrade since 2015. The exclusive cooperation with renowned medium-sized manufacturers from Europe makes it possible to offer products of the highest quality at the best price-performance ratio to our customers.

**80s**

Bedo Coc, an employee of a Swedish corporation, has the business idea of trading in machinery for the pulp and paper industry; valves and pumps are also added to the portfolio.

**1999**

Bedo Coc founds Flowtec and begins the adventure of self-employment with several colleagues, many of whom are still an important part of the workforce today.

**2002**

Handling of the largest project in the company's history: over 6,000 valves for a Slovakian pulp and paper mill, still one of the most important customers today.

**2006/2007**

Construction of the company's own building in Stattegg near Graz with the possibility for future expansion.

**2015**

Transfer of shares to the Swedish group Indutrade. Indutrade focuses on highly specialised industry players, which retain their complete independence even after the takeover. At the same time, the group subsidiary Avintos is merged with Flowtec. This merger will extensively expand the product portfolio and open up new business areas.

**2018/2019**

Relocation to the new office in Brunn am Gebirge and expansion of the warehouse in Graz.

**2019**

**Record year: New management, implementation of the new company strategy and turnover of over 13 million euros for the first time.**

**2020/2021**

Major orders in plant engineering with over 3,000 valves, successful crisis management, restructuring in sales and investments in the company's future.

## Moving forward together.

With over 30 years of expertise and competence, we stand by our customers in all project phases. Our greatest concern: safeguarding and optimising our customers' processes, because that's what makes them sustainably successful.

Our ingredients for connections that last:

- Professional advice across all project phases
- Complete solutions from a single source
- European, high-quality products
- Availability of goods through on-site warehouse
- Competent, fast service
- Smooth order handling
- Comprehensive technical documentation
- Individual special solutions
- Prototype development

# Flowtec

AUSTRIA  
CZECH REPUBLIC  
SLOVENIA  
POLAND  
HUNGARY  
SLOVAKIA  
CROATIA  
SERBIA  
BOSNIA  
BULGARIA  
ROMANIA

EVERYTHING IS POSSIBLE

### High-quality industrial valves for every requirement

Our extensive product range includes industrial valves from leading international manufacturers for almost all applications and fields of use. We are happy to support our customers in selecting the right valves for their specific, individual application.

COUNSELLING WITH A SYSTEM

### Plant engineering for the pulp & paper industry

We support customers from the pulp and paper industry in planning new investments, conversions and optimising existing projects. We provide support in selecting the right plants, systems and components. Our expertise accompanies our customers through all project phases and beyond commissioning.



#### Better is always possible

Together with our experts, we conduct targeted audits and identify opportunities for improvement and efficiency enhancement.



#### Knowledge is more

In order to expand our customers' specialist knowledge, we offer practical and individual training courses on all aspects of valve technology, maintenance and repair.



#### Away from the norm

Flowtec is the partner for both simple and complex customer requirements. In addition to a wide range of standard products, we also offer individual special solutions.

SUCCESSFUL TOGETHER

### Consulting and service

We are available to our customers as a competent contact partner for projects of all sizes and support them from the planning stage through to completion. With professional advice, we respond to the individual requirements of our customers and develop customised complete solutions from a single source.

Well-trained service technicians ensure competent and timely repair and maintenance work so that the plant is available again as quickly as possible.

We guarantee fast and smooth order handling as well as the reliable delivery of our products and spare parts.

